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## Randy Markway

Chief Financial Officer, Next Ridgeline Company | [randy.markway@nextridgelineco.com](mailto:randy.markway@nextridgelineco.com) | (913) 219-6618



### Financial Strategy Leader | Public-Private Development | Veteran-Serving Mission

Randy Markway brings more than four decades of experience in finance, accounting, and strategic leadership across public and private sectors. As Chief Financial Officer of Next Ridgeline Company, Randy leads all aspects of financial modeling, capital planning, and development budgeting to support federal real estate execution.

He has overseen operating budgets up to \$2B and capital plans exceeding \$3B, leading financial operations for high-impact infrastructure, IT, and international projects. From launching shared services in 19 countries to structuring \$1B+ fiber investments, Randy's focus has always been the same—build the right model, and then build what matters.

His background spans Sprint, T-Mobile, CenturyLink, and international ventures—earning multiple Chairman's and CFO awards for innovations in economic modeling, compliance oversight, and vendor negotiations. Randy is also a SCORE mentor for the U.S. Small Business Administration, helping emerging businesses build strong financial foundations.

### Career Highlights

- **Chief Financial Officer, Next Ridgeline Company (2025–Present)**  
Federal real estate finance lead for a Kansas City–based SDVOSB. Oversees budgeting, underwriting, and cash flow planning for VA and GSA lease developments.
- **T-Mobile (2020–2024) Finance Manager – IT**  
Built and led pricing/costing models for service contracts between T-Mobile and DISH. Developed a new accounting system for Agile development. Managed compliance audits tied to most-favored-nation clauses—yielding \$70M in recoveries
- **Sprint Corporation (2002–2020)**  
Led budgeting for a \$1B annual IT spend. Developed a \$30M tool investment business case (NPV \$50M+). Directed CEO/CFO-level reporting with national recognition. Earned the CFO Award for sales compensation realignment. Delivered marketing economic models driving \$1B in fiber investment decisions. Built quota models credited with \$150M in new revenue.

### Education

Masters of Business Administration,  
Accounting & Finance  
Rockhurst University

Bachelor of Science om Business  
Administration, Finance  
University of Missouri

### Licenses & Affiliations

- Certified Management Accountant (CMA)
- SCORE Mentor – U.S. SBA
- Adjunct Faculty – Accounting & Finance (University of Phoenix & Saint Mary's, 2005–present)
- Co-Recipient – United Way Leadership Award (2007–08)
- Volunteer – Catholic Charities, Coalition for Digital Inclusion (Kansas City)